

WHEN I GROW UP,
I WANT TO BE *me!*



GDA
Information Deck

Co-Founders



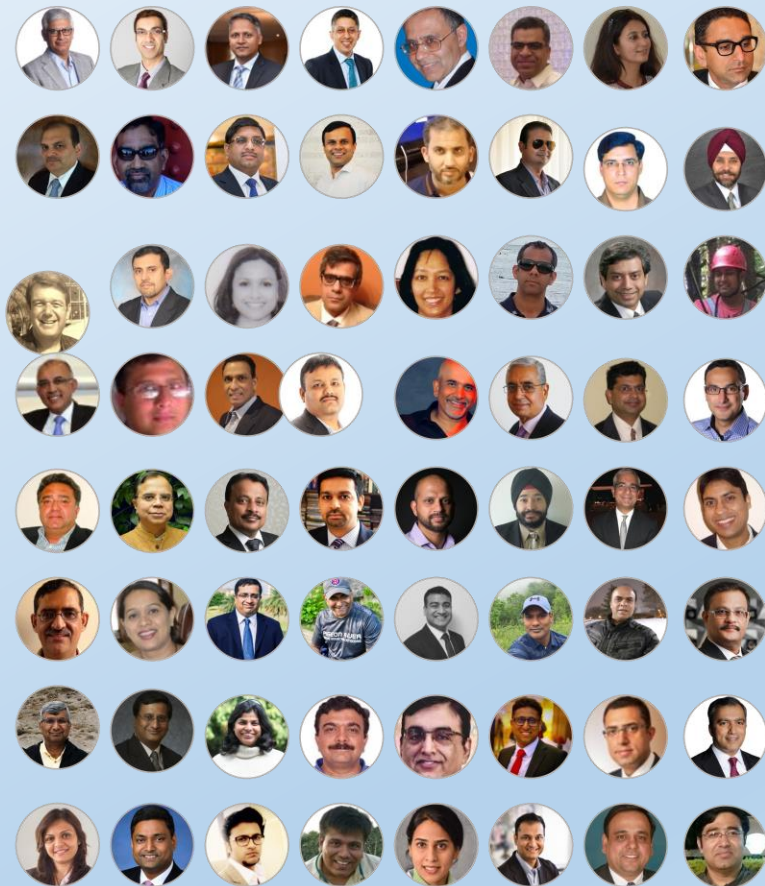
Directors



Advisors/Investors



Investors



GDA Investor Background



- About 100 accomplished Global Discovery Schools investors / advisors from USA, UK, Hong Kong, Singapore, Turkey & India.
- Educational background from IIM, Kellogg, Wharton, Chicago GSM, ; heavy Fortune 500 leadership backgrounds
- Ability to regularly inject innovative technology, teaching content, learning space design improvements across the foot print of our schools

K-12 Market and Advantage with GDA



GDA Product Differentiators

- Unique “Roadmap To My Dreams” platform supported by ten towers (Pedagogy, Technology, Architecture, Admissions, HR, Supply chain, etc)
- Deploying sciences that lead to discovery of life roadmaps; helping children walk on the same and soar ahead early on in life
- End to end accountability of running the school including commissioning, admissions & operations

India K-12 Customer, Market Size, Competition

- K-12 schools - \$20 billion market growing at 14% annually ^{IDFC SSKI}
- Sector well known for stable recession proof cash flows, 50%+ margin
- 300 million+ middle class known to spend & pay premium for quality
- Tectonic shift - Govt aided schools losing clientele to private sector
- Independent schools need IP/Service partner to stay competitive

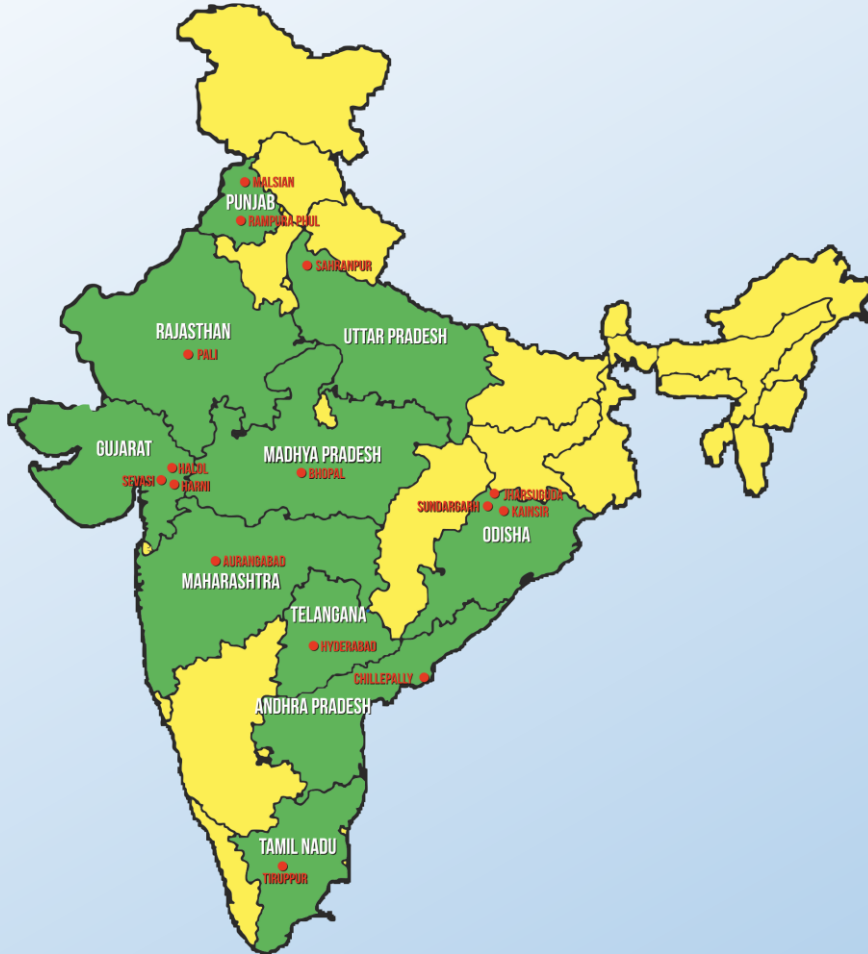
NON LINEAR GROWTH WITH STABLE HIGH MARGINS

- ✓ High margins from asset light model (Company invests in R&D NOT in land, building, opex)
- ✓ Long term margins protected by strong entry barriers - platform R&D leveraged across multiple sites, brand building, process maturity
- ✓ GDA institutionalized tremendous learnings via scalable playbook housed in the cloud

STRONG CUSTOMER VALIDATION OF UNIQUE SCALABLE INNOVATION

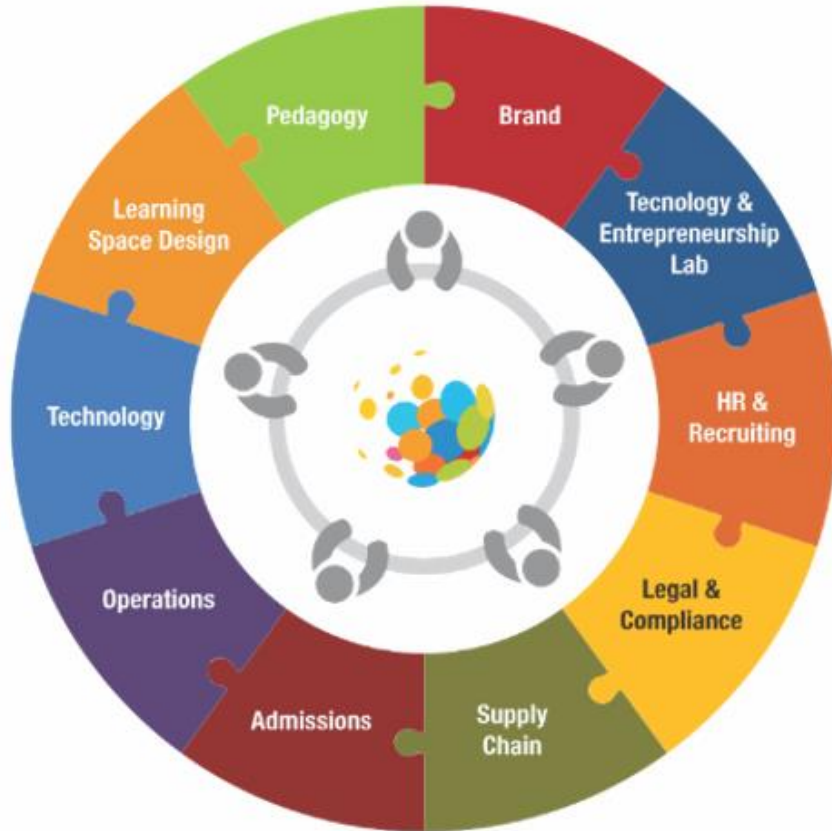
- ✓ A revolutionary pedagogy & technology platform built over 7 years to drive scalability
- ✓ Non Linear Growth in student count by entry into brownfield a.k.a “promising existing schools” market; High acceptance of Roadmap to My Dreams innovation by parents/school owners as observed in Web traffic, Facebook likes, parent satisfaction indices, job applicants, channel partners, new business pipeline
- ✓ Strong support from prominent leaders for the great cause ; opportunity for GDA investors to get involved in nation building

Our Presence



*We are currently operating in 9 states of India

GDA - 1 Stop Destination

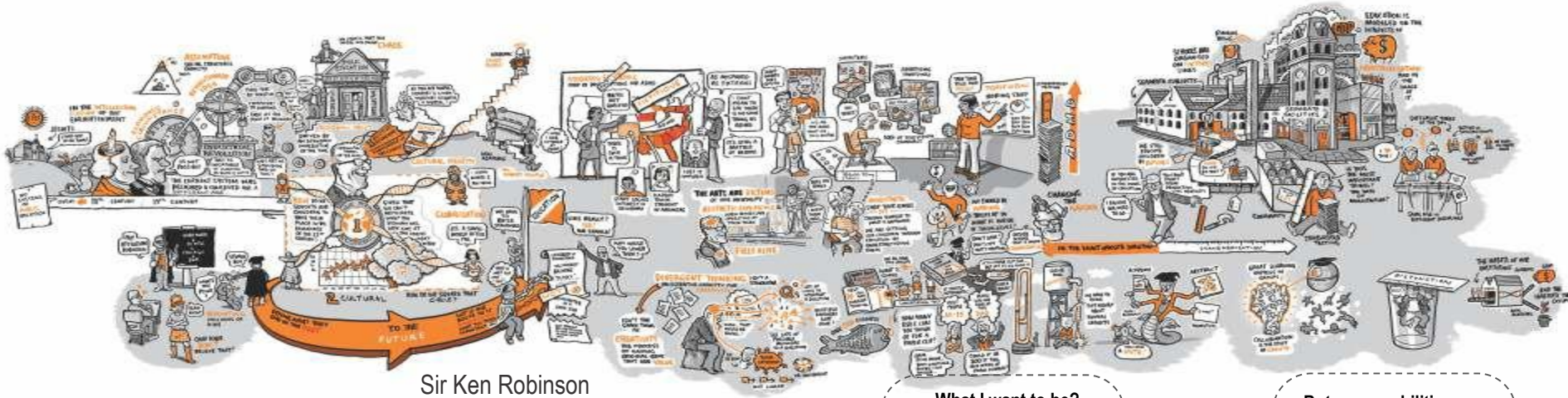


The GDA Edge - Five Salient Features

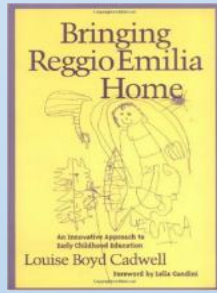
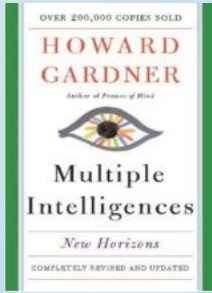
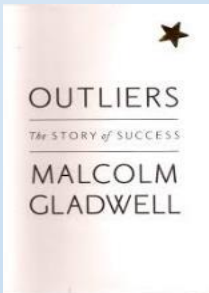
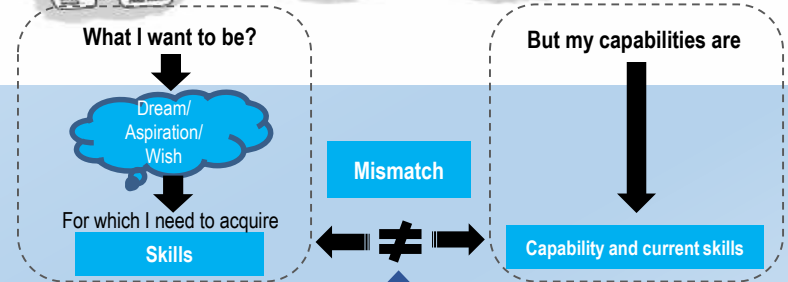
- 1. Brand Value:** Publish & honor a bold, credible & grand Value Proposition to lay the foundation of institution & to drive admissions
- 2. Parent Engagement:** Well thought through processes to continuously engage parents, gain their loyalty that drives future admission growth
- 3. Technology & Continuous Professional Development (CPD):** Upgrade workforce skills, attitude, morale to 100% new age cloud, technology, innovation, globalization, tabletization in the DNA and NOT just a patch work.
- 4. Creative Content for Delivery:** Highly integrated rich collection of best of breed pedagogy that amplifies all aha moments of school into viral world of mouth and press relations, visibly implementing the value proposition.
- 5. Operational Excellence:** Run school operations using a system of tools & dashboards that channels time from mundane chores to newsworthy moments for school, effectively deploying a professional meritocracy where workforce is self aware of its ranking & performance via compliance tools.

Changing Education Paradigms : GDA Research Sources

Global Discovery Schools offer individualized learning roadmaps for each child, replacing the old factory model of education.



Sir Ken Robinson



- 1) GDA's RTMD creates the Roadmap for the child to achieve his/her dreams through
- 2) Systematic approach to Learning, for developing the skills required to achieve the dream
- 3) Re-aligning the dream to the Child's true potential

Intellectual property



Rigor of Academic Excellence Via Group Competitions
GDA Program Montessori Education
Reggio Emilia Approach Waldorf Theory Dimension Values
Emergent Pedagogy GDA Dimensions Gardner's Multiple Intelligence Theory
Stretch Goals Home Visit Planting Humanity Different Learning Styles Tinkering Club
Self Esteem Online Diary Leadership & Confidence
Home Work Student Jury System Non Controlling Environment Celebratory Styles Performance Measurement Culture
Direction Settings by a Council Experiential Learning Comfort Calls Life Skills
Guest Lectures Parents Involvement Transparency Worksheets
Discovery Packets Field Trips

Continuous Evaluation App
Advanced Scheduler
Scratch Chapter Sub-topic Level Calendar Android Tablets
Blogging **TECHNOLOGY** Dashboards
Cloud Based Back-office Cursor Update
Feedback Central Tech Launchpad
Daily Albums RTMD App ERP/CRM

Dog House
Roman Amphi-theatre Fire Side Setups
Zen Gardens Da Vinci Studio
Sunken Courtyard Ubiquitous Technology
Doll house Performance Stages
Passive Supervision **LEARNING SPACES** Student Jury
Gazebo Green Dome Watering Holes
Caves & Dens Nukkad Concept
Wall of Fame Wet & Messy

Child Psychology in Designing Learning Spaces



Iconic



Boat Deck

A breakthrough in School architecture heritage by Dhikalpa, Hiren Patel Architects, Studio M Chicago, advised by FNI Florida, ex consultants to Disney, Universal Studio and Legoland

Horse Shoe



Boat Deck



Integrated Learning

GDA sports an architectural heritage contributed by Dhikalpa and Hiren Patel Architects in India, Studio M in Chicago, and advised by FNI Florida – world renowned experts in school architecture and ex consultants to Disney, Universal Studio and Legoland

ROADMAP TO MY DREAMS



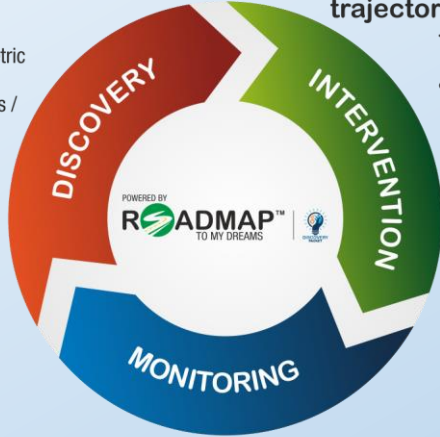
Discover dominant strengths in the child

- A battery of psychometric evaluations
- Feedback from parents / teacher / counselor
- Engagement level with various aha activities (continuous evaluation app)



Design personalized education trajectory to accentuate those strengths

- RTMD app assembles a list of experiences that will fuel progress and map appropriate aHa packets and activities to students' needs



Tracking education to support those strengths

- RTMD app tracks progress and growth in student

DISCOVERY LAUNCHPAD

The Discovery Launchpad is a technology and entrepreneurship program by Global Discovery Schools are based on the philosophy that our children need to be creators rather than just consumers. They must develop an attitude of actively searching for entrepreneurship opportunities that they can exploit.

Internet engineering Building successful small businesses
 Prototyping labs Programming skills Basic accounting and finance
DISCOVERY LAUNCHPAD™ Robotics
 Technology + Entrepreneurship Program in Classroom Embedded systems design
 How to manage people working for you Digital photography, music and movie editing

This platform will inject entrepreneurship and technology in all facets of the classroom curriculum to prepare students to succeed. They must be comfortable leveraging all forms of technology as a tool to exploit that opportunity.



Our children need to be creators rather than just consumers.



They must develop an attitude of actively searching for entrepreneurial opportunities that they can exploit.

Discovery Launchpad will inject entrepreneurship and technology in all facets of the classroom curriculum to prepare students to succeed.



They must be comfortable leveraging all forms of technology as a tool to exploit that opportunity.



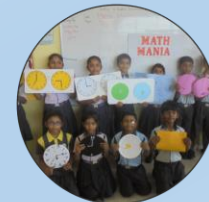


The Unique Classroom

**The Most Memorable, Engaging
& Rewarding Education Experience**

Discovery Packets are the backbone of Global Discovery Schools' teaching philosophy. These are comprehensive lesson plans, packaged with the tools needed to attain a specific learning goal. These tools, aids and artefacts are creatively woven together symbiotically to include media, prescribed activities, learning concepts and events that leverage various teaching methodologies. The aim of a Discovery Packet is to ensure that a child ensures a moment of complete clarity, called the Discovery Moment.

The Discovery Moment is the moment of sudden realization, inspiration, insight, recognition or comprehension. Discovery Packets are also facilitated by Educomp Smart Classes, field trips, guest lectures and role play connections.



Planting Humanity – Assembly Themes

HEALTH
AND
HAPPINESS

INNOVATION

CELEBRATING
CHILDHOOD

HUMAN
VALUES
AND
LIFE
SKILLS

UNITED
NATIONS



PLANTING HUMANITY

PERFORMING
ARTS

SCIENCE
AND
TECHNOLOGY

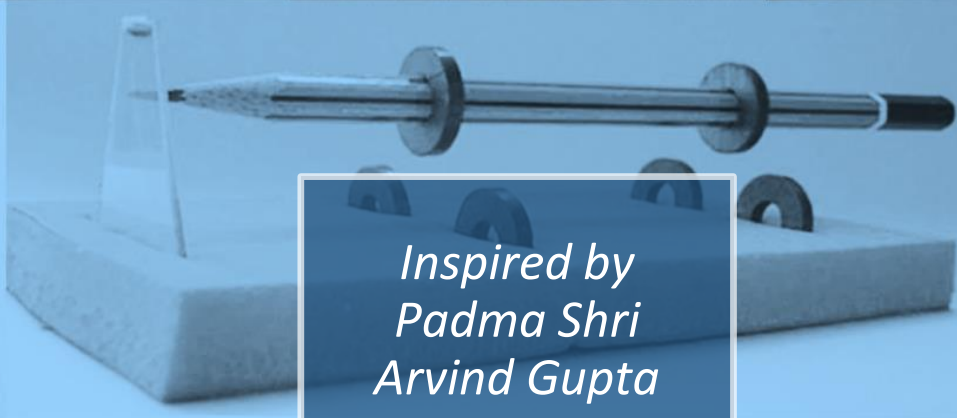
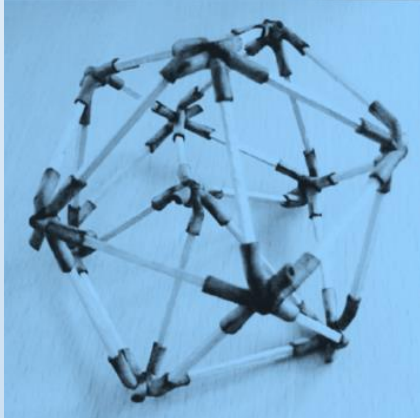
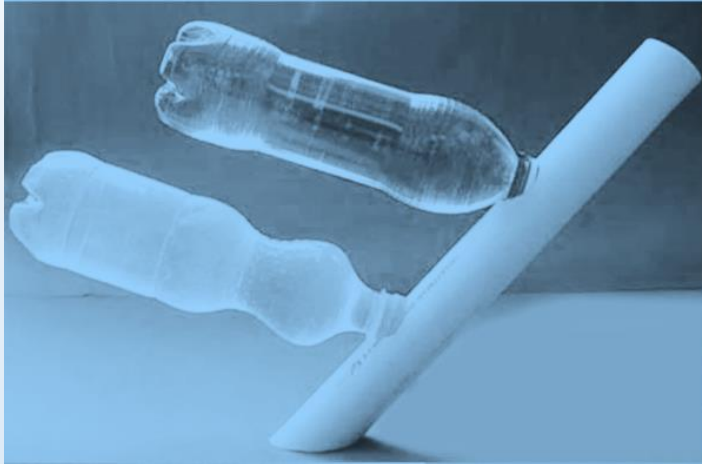
FASHION
TWIGS
AND
FUSION

LANGUAGE

WORLD
TOURS

FREEDOM
AND
PATRIOTISM

Tinkering Club



*Inspired by
Padma Shri
Arvind Gupta*



OUR STRATEGY FOR HIGHER GRADES

With a solid foundation, we focus on highly competitive GDA Higher Grades Excellence. Combining the Learnings & Best Practices, we instill traits of perseverance, discipline, ambitions, smartness & intelligence.

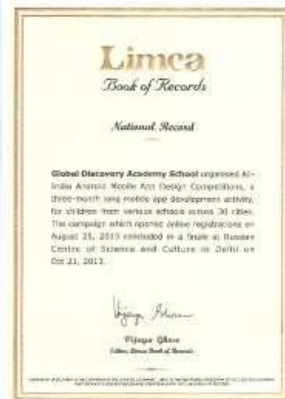
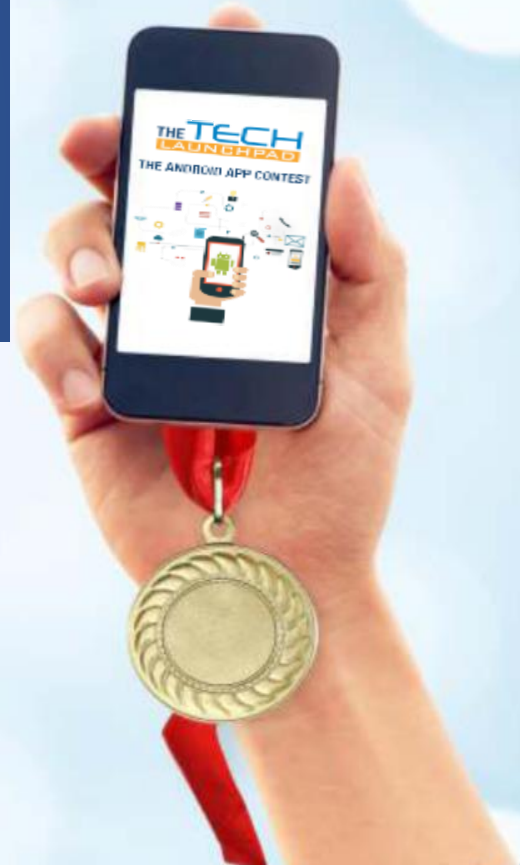
The students aim, aspire, collaborate, share, practice, work hard & achieve.

- Collaborative Culture for Attaining Higher Scores
- Helping Students to decide the right Exams
- Psychological Counseling for mental preparation
- Help-line access to Highly skilled Educators/Subject Matter Experts through Skype/Chat platforms
- External Talent exposure
- Content, Publishing Exam Notes
- Level wise Graded Question Banks/MCQs/FAQs/Objective Control Testing
- Reformed Discovery Packets
- Recorded Lectures for Major Topics
- Brains Teasers
- High Quality Reference Material & You Tube Videos
- Online Sections - Jee Mains/NEET



GDA in Limca Book of Records

- INDIA's first ANDROID APP Competition for K12 giving India a glimpse of GDA's intellectual capital
- The competition ran 90 days with 200 students participating from 134 schools nationwide
- 6 teams made it to the final hosted in Delhi
- Plans to expand this competition in future years to a multi-event corporate sponsored "GDA Children's Technology Olympics".
- Notable guests were Dr. Kiran Bedi (First Indian woman IPS officer, Magsaysay awardee) and e-presence by Mr Sam Pitroda (Entrepreneur, Technology advisor to many Prime Ministers of India)



Educator and RTMD Portal

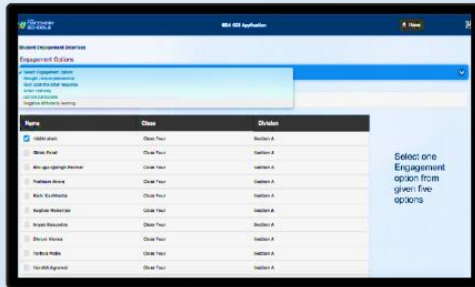
**GDA Program
Monitor
Teacher Level**



Daily Album



**CCE App
Student
Engagement**



CCE App Student Engagement

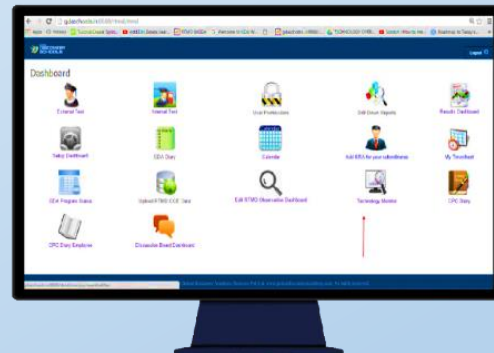
Name	Class	Division
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Select one Engagement option from given five options

**RIASEC
Training**



Dashboard



Parent app

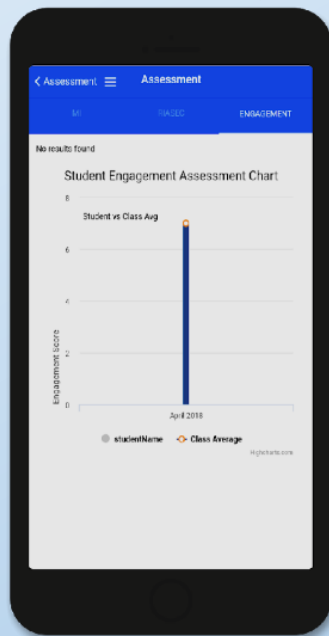
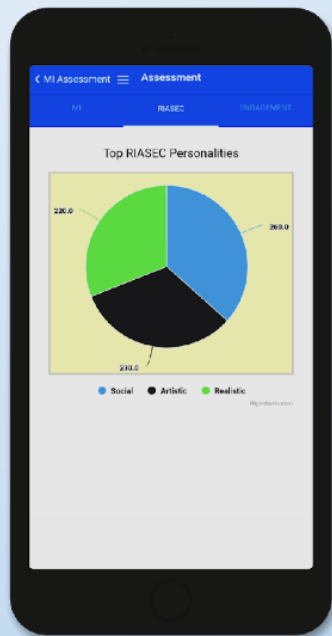
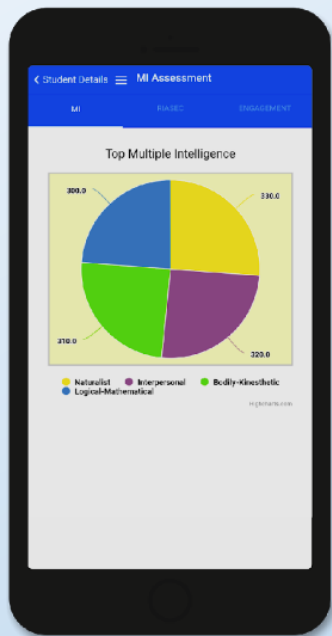
MI

RIASEC

ENGAGEMENT

CALENDAR

FEEDBACK



Calendar

July 2018

Sun	Mon	Tue	Wed	Thu	Fri	Sat
01	02	03	04	05	06	07
08	09	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31	01	02	03	04
05	06	07	08	09	10	11

Activity List:

- 08:00 - 08:15 CB : ASSEMBLY
- 08:15 - 08:55 CB : SS - THE INDIAN CONSTITUTION : CLASS TEST
- 08:55 - 09:35 CB : SC : More about Light : Images Formed by Lenses
- 09:35 - 09:50 CB : BREAKFAST_TIME
- 09:50 - 10:30 CB : COMP : Advanced features of Access 2010 : Form
- 10:30 - 11:10 CB : MATH : Linear Equations in One Variable : Some App
- 11:10 - 11:50 CB : ENG : Determiners : Revision
- 11:50 - 12:30 CB : IN : G.K.Ke humse se : Reading and Expansion
- 12:30 - 12:55 CB : LUNCH_TIME

Feedback Status

Feedback Form

Type: Complaint

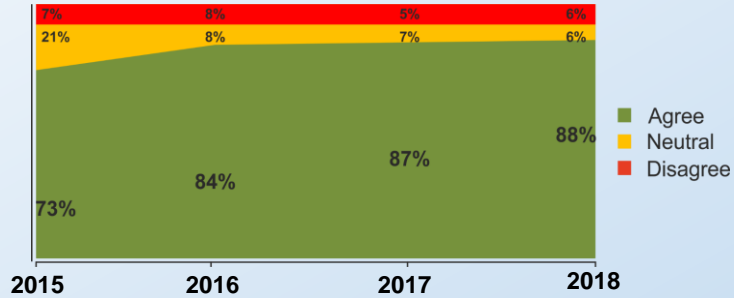
Category: choose an option

choose an option

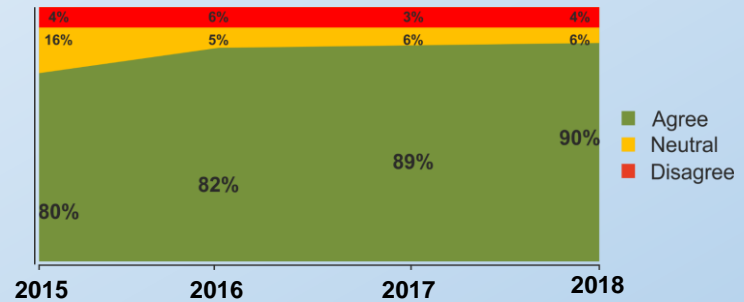
- School Management
- Teachers
- Bus
- Academics
- Admin
- Food
- Transportation
- Uniform

Consistent Parents' Vote of Confidence

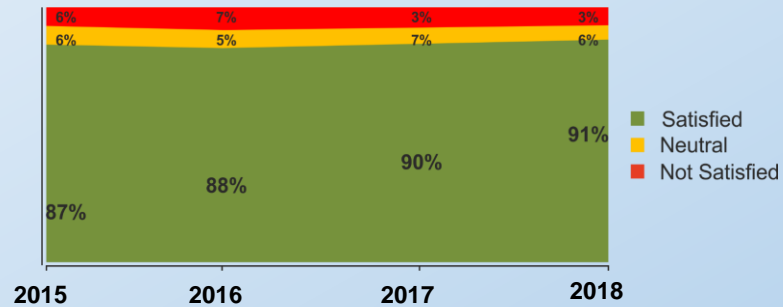
Child's Future is in good hands ?



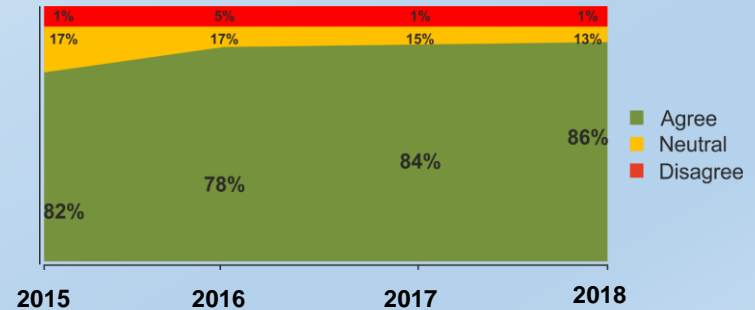
School of Tomorrow



Overall satisfaction



Strong in academics?



Flexi Contract



Service Level	Resources	Coverage	Revenue share % by escrow	IP Fee# / year in advance	Setup fee / year in advance
Platinum Onsite	Onsite GM	Full service	12%	10L/yr	3 Lakh + Onsite person pay
Gold High touch	Pedagogy Manager Only w/ travel, soft infra	Frequent Travel to the site by PM & Trainers, Acad & Non Acad support	10%	9L/yr	3 Lakh
Silver Low touch	Pedagogy Manager Only	Acad IP dispatch by leveraged remote pedagogy manager, no travel	9%	8L/yr	1.5Lakh + Rs 150/month /teacher cloud cost
Bronze Brand	Brand Only	Brand Name Only, admissions creatives	6%	6L/yr	

Our Role



GDA takes full accountability for getting admissions , helping out with all education board permissions, and managing day to day operations of the school.

Commissioning

- Architecture blue-print created after consulting with world renowned school architect firms
- Optional access to construction partner & financier - key to develop the school
- Access to best in the class vendor partners including architects, lawyers, interior designers & school furniture vendors
- Provide books, uniforms, experiential learning gadgets & other infrastructure carefully selected after a review with nationwide vendors

Admissions

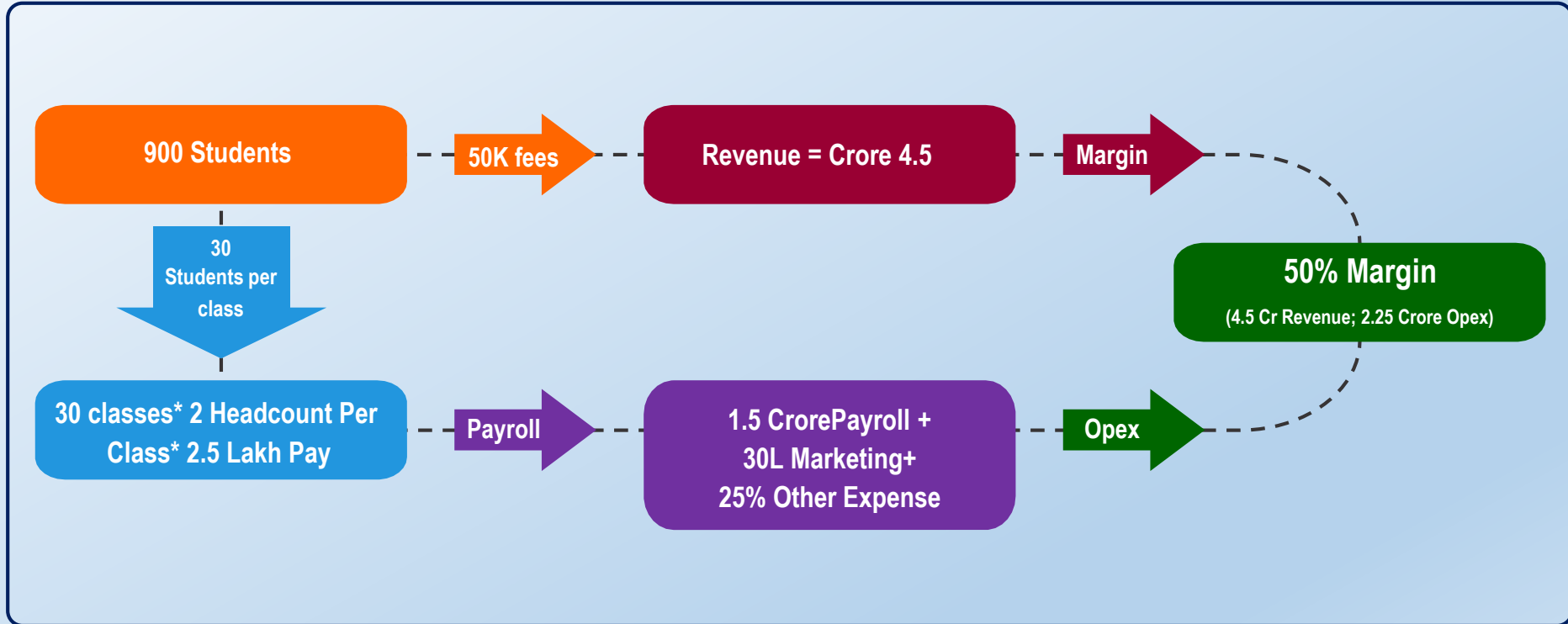
- Execute the entire marketing and sales campaign to ensure admissions as per targets
- Provide strategic management expertise-crucial to carefully design overall comprehensive school campaign including targeting positioning & pricing strategy
- Provide marketing collaterals and support established after deep market research and tie-ups with leading advertising agencies including print, radio, billboards and other forms of marketing campaign

Operations

- Hire principal, teachers and other school staff
- Pedagogy, curriculum & teacher training designed to deliver aHa moments to students
- Technology platform designed to support and run day to day operations
- International tie-ups & access to our research and management network
- Access to entire ecosystem of vendors and partners providing value added services

K-12 School - Typical Operating Margin

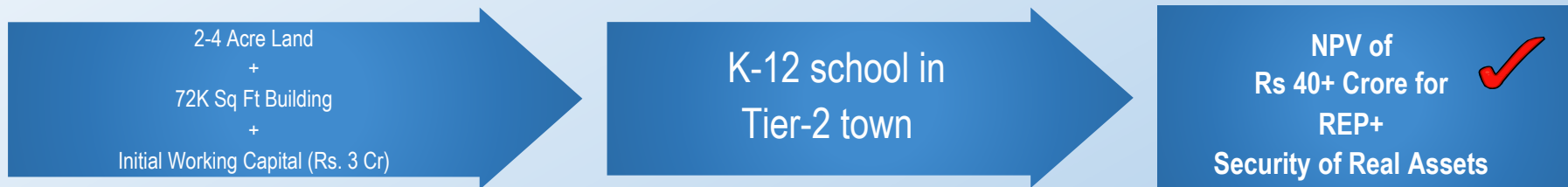
Once school crosses 700-800 students, Operating Margin in excess of 50% can be realized



Economics of a typical new age Indian Tier-2 K-12 school

- Education Partner (Brings Land + Building + Funds) and A School IP & Mgmt Co.
- Investment of Rs 5 Crore over first 3 years returns 100+ Crores in pre-tax cash flow to EP over next 15 yrs.
- IRR = 45%+*; NPV = Rs 40+ Crore post IP & Mgmt Co Costs
- Stable and predictable recession proof cash flow once school ramps-up
- More than 50% operating margins once school reaches 700-800 students

(* IRR calculation does not take into account Land value)



Expected Cash Flow (Rs Lakh)

Year =>	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Ramp-up																
Student Count (#)	0	180	360	540	720	900	1080	1260	1440	1620	1800	1800	1800	1800	1800	1800
Avg Fee Rs 000/Student		47	55	64	75	83	91	100	109	119	130	140	151	163	175	187
Cash Flow																
Revenue (Fee + Non Fee) Lakh	0	112	229	383	582	790	1033	1318	1634	1996	2410	2551	2755	2975	3183	3406
Opex incl IP, Rev Share, Setup mgmt Cost	193	182	233	274	323	390	479	575	680	810	953	1005	1068	1135	1203	1274
Operational Cash Flow (pretax)	-193	-70	-4	109	259	400	554	743	954	1186	1457	1,545	1,686	1,840	1,981	2,132

Note: A School needs 30,000 Sq feet of construction every 3rd year (total 72000 sq feet) @ Rs 1350 – Rs 1600 / sq feet fully loaded cost

GDA Management / Board / GDA Investor Committees

GDA Board / Key Management



Globally experienced Board & Leadership Team. Backgrounds: Fortune 500 & US Silicon Valley Ventures
K12 Sector, Technology Platform, School Operations, Franchising, Social Media



Rajeev Minocha
Chairman

- MBA, IIM Ahmedabad, Stanford Business School
- 25+ years global experience: C*Level, Franchising & Serial Ventures
- Hindustan Lever / Lipton, Perfetti, Parsec, EXL



Pankaj Bindra
Co-Founder & Managing Director

- MBA, Kellogg School of Management
- 20+ years experience in Strategy, Finance, Marketing & Innovation with L&T, ABN Amro, Oracle, HP
- 12+ years founder education ventures
- Track record of Process Platform Innovations



Raj K. Shah
Director

- MSc, University college London
- BSc, LSE
- Dy. MD, Silver Group - Annuity & Lease-based income generating Real estate Development Co., Mumbai
- Experienced in Real Estate Economics & Architecture
- New Education Partner Development Charter



Sanjay Chowdhary
Director

- MBA, IIM Ahmedabad
- 27+ years global C*Level experience in banking and finance industry
- Private equity in sovereign wealth fund experience
- Currently pursuing Masters in Quantitative Finance



Kapil Kapoor

- MBA, IIM Ahmedabad
- 25+ years global experience
- Chairman, Non-executive Director Info Edge (Naukri.com), Former COO Timex Group USA, Chairman TGIL
- Director Ashoka University.



Neel Ratna Srivastav
Director

- MBA, IIM Kozhikode
- 16+ years experience in Reliance, L&T
- 12+ years Founder of Education Venture
- Specialist higher secondary education delivery



Rajesh Ahuja
Director

- Managing Director, Koshambh Multitred Pvt. Ltd (one of the biggest export house of Vadodara),
- an engineering graduate with vast experience in sales, manufacturing and exports.
- Board member of five companies



Sujatha Srinivasan
Director

- 28+ years of Global experience in real estate and education sector
- Director Gemini Property Developer
- Director legacy Finvest India LLP
- Former Director Sievert group of co.-Independent education consultant

Eminent Advisory Council & Investors



Sanjeev Bikhchandani

- MBA, IIM Ahmedabad
- Founder, executive vice chairman InfoEdge (Naukri.com), 99acres.com, extra marks.com, Jeevansathi.com, Briji.com, Allcheckdeals.com, Shiksha.com, Ashoka University
- Strategic investor : Policybazaar.com, Meritnation.com, Zomato.com, Mydala.com & 99labels.com



Jyoti Pande

- M A Economics from Delhi School of Economics
- Columnist & Writer incl in Education & Healthcare
- Financial Journalist with The Economic Times, Dow Jones Newswires, content for the Wall St Journal
- British Foreign and Commonwealth Office Chevening Scholarship winner, London, 1995..



M.K.Kaw

- Former member of the IAS – 1964 batch
- Secretary, Human Resource Development, Govt. of India
- Education Secretary, Himachal Pradesh
- Held important posts like Director of Industries, Deputy Commissioner, Secretary Personnel, Finance etc.
- Has written 15 books including a novel, short stories, poetry, plays and middles



Varun Bhatia

- XLRI (Human Resources) , Xaviers) , Shriram College, Delhi, Organizational Behavior - Harvard, Corporate Finance - London Business School
- 30 years of HR experience including Chief HR Officer Levi Strauss & co., Vice President - HR Kraft (APAC region), Gillette, P&G
- Member Human Resources Policy Institute, Boston University, former co-chair - American Chamber of Commerce, Human Capital Committee Singapore,
- former member of Asia Pacific Human Resources Management Council, The Conference Board.



Arjun Malhotra

- B.Tech (IIT) - Gold medalist, AMP, Harvard Business School
- A pioneer of the Indian IT industry, Co-founded the HCL group in 1975 which today is one of India's largest IT corporations
- Served as Chairman of Headstrong's Board of Directors before its acquisition by Genpact
- Founded TechSpan; Served as CEO and Chairman of Techspan
- Serves on the board of several Educational Institutions in India



Akhil Shahani

- MBA, Kellogg School of Management
- "Bharat Shiromani" award winner
- Leads Education-focused PE firm, Kaizen
- Runs non-profit SAGE Foundation (Education and skills training in rural Maharashtra)



Anjali Grover

- MBA (IIM A) , Masters from Insead
- 20 Years of buiness strategy and brand development
- Advisor to Singapore owned Statutory Boards on Education



Nandakumar Ranganathan

- IIT Madras, IIM Ahmedabad
- Co-founder, Managing Partner, Blu Oak Capital
- M&A, Advisory, Capital Access, Convertible bond, Structured Finance : \$2B
- Consumer, Telecom & Technology, and Real Estate.
- ING Barings, DBS Bank, MD Cushman & Wakefield Capital Asia
- Coined India's first Rupee Indexed Note, first Non-Recourse Steel Securitization, first REITS Issuance out of India

- About 100 accomplished Global Discovery Schools investors / advisors from USA, UK, Hong Kong, Singapore, Turkey & India.
- Educational background from IIM, Kellogg, Wharton, Chicago GSM, ; heavy Fortune 500 leadership backgrounds
- Ability to regularly inject innovative technology, teaching content, learning space design improvements across the foot print of our schools

Executive Council (Operations)



Sachin Sahni

Chief of General Management

- MBA Finance & Marketing
- 18+ years of work experience including 9+ years in Kaplan Inc, world's largest diversified education company.
- Demonstrated excellence in planning, transitioning and managing successful process & projects.



Sailesh Deep

- MBA - HR, University of Cyprus - Europe
- 8 + years of diverse experience in all functional areas of HR
- Has been instrumental in building teams across GDS Pan India for the last 4 years



Nikhil Jain

Chief Innovation Officer

- B.Tech, IIT (BHU), Varanasi
- Worked with World Bank and MHRD, Govt of India on Education projects
- Driving innovation in content development, devising and implementing disruptive initiatives



Mrunali Rathod Macwan

**Chief of Pedagogy Dispatch,
Academics Monitoring /Compliance**

- B.ED, BA, MA in English Literature.
- 12+ years experience in Education
- Member of GDA since inception
- Scaling up the GDA innovation with robust monitoring and compliance mechanism



Aditya Shah

Chief Finance Officer

- Chartered Accountant
- 4+ years in Mergers and Acquisition and restructuring in PwC and KPMG
- 10+ years in M&A, Financial controlling, Taxation, compliances, fund raising, liasioning, audits



Kaustubh Parab

Chief of Sales.

- MBA in Marcom from Indian School of Business and Economics.
- Successful Edutech Startup Emulator, Experienced in Franchise Building
- GEMS, Everonn Education, Structure of Intellect (USA)

- About 100 accomplished Global Discovery Schools investors / advisors from USA, UK, Hong Kong, Singapore, Turkey & India.
- Educational background from IIM, Kellogg, Wharton, Chicago GSM, ; heavy Fortune 500 leadership backgrounds
- Ability to regularly inject innovative technology, teaching content, learning space design improvements across the foot print of our schools

I want to be an animator,
a marine biologist and a scuba diver.

WHEN I GROW UP,
I WANT TO BE *me!*



GLOBAL
**DISCOVERY
SCHOOLS**
The School of Tomorrow, for India

Thank You

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Please send your questions, comments or suggestions to : investors@globaldiscoveryacademy.com

Appendix

GDA Process Edge

Process from developing curriculum to delivering aHa moments

- Voice of research, voice of customer, voice of brand & CBSE guidelines are analyzed
- Lesson plans & activities are developed down to the level of actionable aha packets
- Fed into optimizer & scheduler for best curriculum development and maximize learning
- Performance assessment every 30 minutes

Process to deliver GDA brand promise

- Admission process and tour designed to deliver GDA brand promise consistently
- RM teachers meet parents in their home
- Student performance made available to parents in real time by use of technology
- Standardized events, activities & technology to involve & interact with parents on-line & offline

Process to gather feedback and feed into policies & rewards

- Standardized process and tools to gather student and teachers satisfaction; spontaneous incoming feedback from prospects
- Teacher assessment & rewards based on student and parents satisfaction scores
- Teachers to invest in research and feed into curriculum and present to parents

Best practices codified

Variability eliminated

Scalability & quality assured

The process of finding my future, and finding me!

AT GLOBAL DISCOVERY SCHOOL, WE FOCUS ON HOW TO ACHIEVE WHAT.

What do we aim to do ?

Impart education using Road Map To My Dreams

Personalised long term goal setting

Preserve academic rigor and drive academic excellence for competition in the real world

Fall in love with learning

Prepare to optimize the opportunities

Predictable consistent quality

Emergent direction driven by research

Enhanced scientific perspective

Increased abstract and empirical learning abilities

Complete cognitive, emotional and physical development

Real world relevance through industry contact

World class standards, transparency and parent centricity

Tech Savvy learning Environment

Carve out a distinct dynamic personality

Equip the child with "Fortune 500 wisdom"

Inculcate Moral Values and Ethics

How will we achieve it ?

Concepts from text books are devised into Discovery packets, that are experiential / applied learning modules

- Dream Book is a log for each child to help outlined a personalised career trajectory
- MI based activities in Discovery Packets - Dream Book is a log for each child to help outlined a personalised career trajectory
- MI based activities in Discovery Packets

Continuous evaluation - exam in every discovery packets, High School Power Play

Our differentiated Pedagogy ignites the curiosity thus increasing the interest quotient and redirecting the child towards a pursuit of knowledge. LSD- architecture

Create a culture of Learning for the Educators, through continuous training and Testing in knowledge & Abilities. Power play for Senior Classes

Continuous training and motivation of Educators through CPD (Continuous Professional Development)

7 years of global research mapped to CBSE; 1600+ knowledge sources; 460 aha packets and advanced scheduler/ optimizer that assigns them to right type of timeslot; technology based monitoring system that enables live tracking of daily progress in classrooms

Technology integrated curriculum using world's best experiential learning gadgets for applied learning

Technology integrated curriculum using world's best experiential learning gadgets for applied learning

Co curricular activities, life skills workshops, guest lecturers, goal setting workshops, sports training

Real world projects and internships, Discovery Launchpad, Entrepreneur Club

Online calendar, Principal accessibility through Parent App, Involvement of parents and integration with community

Use of Tablets, Mobile enabled Learning, computers & best educational apps, International computer programming partnerships

Identify the unique talent of child

Global Discovery Schools' Movement enables the child to reach out to global business leaders and interact with them

Honoring Everyday Heroes

Why is it necessary ?

create a culture of passion, ambition and innovation for children and enhance conceptual understanding

Identify the unique talent of child; develop into star status; link to long term career plan

Exposure to real life problems & responsibilities early in life

Make schools inviting, exciting and fun place

Understand new challenges of a flattening world and make the child ready to face it

To ensure quality educators of who constantly seek feedback, keep in touch with the world and create a culture of learning and innovation

Experiential learning and non controlling environment inspired by the best elements from Reggio Emilia, Waldorf, Montessori & Multiple Intelligence

Readiness to undertake challenges that lie ahead

For an enhanced learning ability and depth perception of language and scientific study

Overall Development of the child

Provide truly global perspective, interaction and opportunities

Enlists every child's schedule, performance & online diary helping educators communicate with parents and vice-versa.

Getting the children Technology ready and futuristic

Celebrate success; turn every child into a hero

Seed aspiration and role model; help children aim high and eliminate unnecessary detours

Global Discovery Schools is inviting & honoring the ordinary people who made national headlines, reliving those glorious moments so children can gain from the inspiration and the insights

Exposure and Skill Development

Field trips, Guest Lectures, Honoring Everyday Heroes.

Toastmasters Club

Remedial classes, Higher Order Thinking through superior Homework Worksheets, Projects, Interactive Student Clubs

Co curricular engagement

International and Inter-school competitions

Cultural Functions/ Annual Day/ SportsDay ; International Day Observances etc

Custom made apps, Mapping the syllabus to the emergent careers

Projects, National/ International day observances

Life skills workshop, Students Jury system , Top 100 books sourcing

Guest lectures, Physical Education Curriculum, Students Jury

Goal setting workshops

GDA Movement

Global Environment

Roadmap to my dreams

Indoor- Outdoor Connect

Responsibility, Civic sense

GDA Edge - Highly Differentiated Value Proposition



Amphitheatre



Outdoor Seating



Baroda 1 – Gotri Campus



Gazebo



Nukkad Reading

Intellectual Property (IP) Components Rollout

Marketing

Item	Year (of initiation)
Marketing Collateral	1
Microsite	1
Main Gate Branding	1
Mktg Standard parent Pitch	1
Sales Staff Training & Rehearsals	1
School Tour Rehearsal	1
Global exposure / Events	2,3
Mkt & Admissions Dashboard	1

Technology

Educator Portal Training	1
Android Training	1
Android Apps Training	1
Knowledge Sources	1,2,3
Parent Portal	2
ERP Solution	2
Email box Operation and Install	1
Directory/ Folders in Cloud	1
Digital Classroom	1
Experiential Gadgets	1
Discovery Launchpad	3
Online Calender	1

Pedagogy

Item	Year (of initiation)
aHa Packet Feedback	1
Homeworks	1
Worksheets	1
Life Skills	2,3
Value Education	2,3
Personality Development	2,3
Online/Offline Diaries	Offline 1/Online 2
RTMD Training for teachers	1
Bragging rights for every child	2,3
RTMD Installation for School	1
RTMD Initial Bootstrapping of student Data	1
RTMD Training IT Administrator	1
RTMD initial diagnostics	2
Language labs	1
Guest Lecturer program	1
Top 100 Books sourcing	1
10th & 12th Strategy	3
Tabletization	2
Mega Events	1

Intellectual Property (IP) Components Rollout

School Operations

Item	Year (of initiation)
Employee Appraisal process	1
Hiring Techniques	1
Candidate Evaluation Template for Hiring	1
P & L Leader Dashboard	1
Supply Chain Dashboard	1
Feedback Central	1
School Policies and Processes	1,2
GDA HR File for every Employee	1,2
Collection of Assembly process and Content	1
Comfort calls	1

Learning Space Design Pedagogy Contd.

Item	Year (of initiation)
Recommendation on Interiors	1
Recommendation on Landscaping	1
Interactive Walls	2
Furniture Strategy	1
Inside-Outside Connection in Pedagogy	2
aHa packets	1
aHa ideation Forum with teachers	1
Rewards & Recognition - Students	1
Rewards & Recognition - Teachers	1
Competitions - Rigor of Academics	2,3
Roleplays	1
Entrepreneurship lab	2,3
Teacher Load Balancing	1
HATs Implementation	1

Additional resources

1. GDA Product Innovation Portal - RTMD [Click here](#)
2. GDA Products Key Inspiration (Sir Ken Robinson's Work) [Click here](#)
3. Link to GDA's Youtube Playlist [Click here](#)
4. A Week in the Student's Life at GDA [Click here](#)
5. [Global Discovery Academy Website](#)
6. [Global Discovery Schools Facebook Page](#)

Excitement, Energy, Confidence in child are hard to ignore

I want to be a space geographer,
an aerospace designer, and a space tour guide.

**WHEN I GROW UP,
I WANT TO BE me!**

global Discovery Schools nurture individual talent
and help realize your child's unique life goals.

- Psychometric profiling to define and sharpen your child's dominant strengths
- Personalized academic trajectories
- Inspiring learning spaces
- Global experts with years of professional experience

POWERED BY
ROADMAP
TO MY DREAMS



DISCOVERY LAUNCHPAD™
PERSONALIZED & INSPIRING LEARNING EXPERIENCE

ADMISSIONS OPEN

GOTRI - SEVASI : PLAYGROUP TO GRADE 8 | 9978974248/49



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